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Connecting Business with Intelligence



DO NOT STOP LEARNING, EDUCATION IS LIFETIME JOB

TRAINING OBJECTIVE

- To understand the meaning and the importance of Credit Management
- To be mindful of how your role impacts the company as a whole
- To establish the importance of the Credit Policy in defining the objectives, function and responsibilities of the credit department to achieve maximum collections to sustain operations
- To understand the critical need for Credit Assessment



If you have any enquiries, please contact
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TARGET AUDIENCE

Accountants and Credit Controllers /
Managers Sales and Marketing
Managers and Executives Accounts
Receivable / Credit Personnel
Administration Personnel involved in
the credit function

A GLIMPSE OF MODULE

- Module 1: Understanding of Credit Control
- Module 2: Five Ways to Avoid Late Payments
- Module 3: Tools of Debt Recovery
- Module 4: Preparation of Letters and Role Play

Winning Strategies for Credit Management and Debt